

World class manufacturer of

- \\ **Mass notification**
- \\ **Emergency call stations**
- \\ **Visual notification**
- \\ **Loudspeaker paging**
- \\ **Intercoms**
- \\ **Clock solutions**

Valcom partners with

**AVAYA**

**DEVCONNECT**  
TECHNOLOGY PARTNER



# Our story

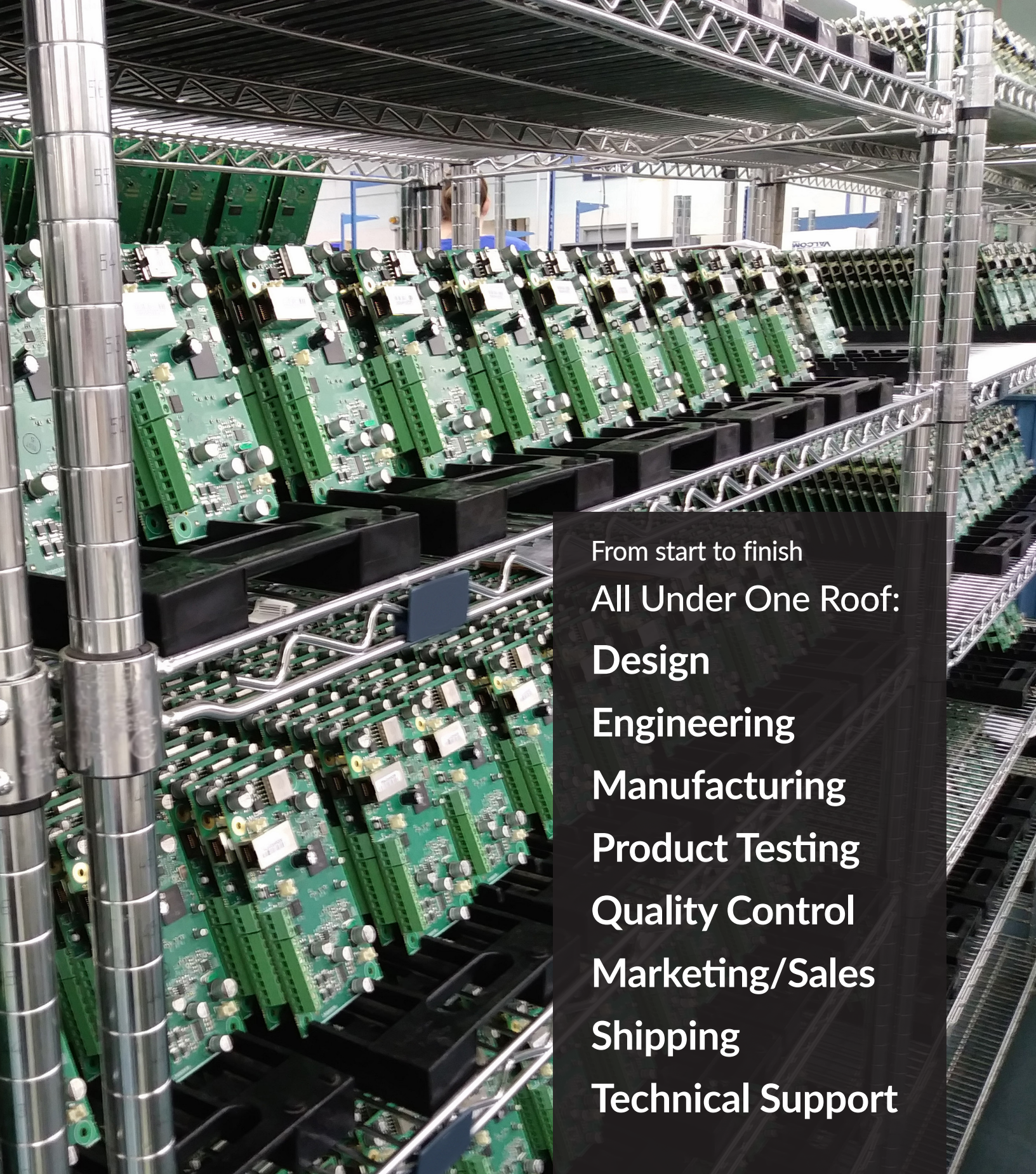
Valcom believes that communication is vital to every organization's livelihood. Organizations need to provide accurate, real-time information to individuals on a daily basis that aids in keeping people safe, informed and on schedule.

Valcom's long tradition of communication leadership and innovation addresses our customers' most complex communication concerns. Our products are developed based on the customer's need to relay information rapidly so individuals in various locations throughout an organization receive relevant instructions, and act upon them in emergency situations.

From simple voice paging and intercom, to expansive mass notification for emergency situations, Valcom develops a solution that fits your organizations' need. Our products and software technology are currently used in thousands of businesses, government agencies, school districts, college campuses and transportation hubs around the world.

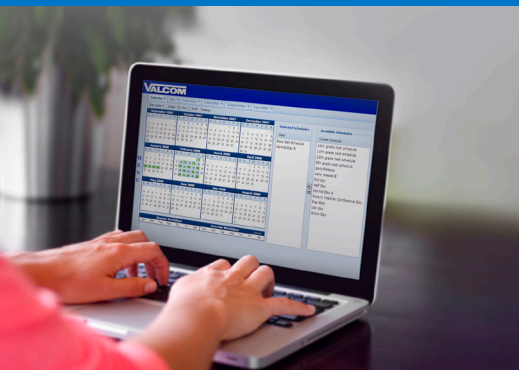
Our products are proudly designed, engineered, manufactured and supported in Roanoke, Virginia, U.S.A.

**Driving the Evolution  
of Enterprise Communication  
Systems since 1977**



From start to finish  
All Under One Roof:  
Design  
Engineering  
Manufacturing  
Product Testing  
Quality Control  
Marketing/Sales  
Shipping  
Technical Support

# Our Markets



## EDUCATION

### Solutions to keep you connected to information

Today, campuses are becoming more and more expansive. Valcom has solutions to help you maximize existing infrastructure and address any deficiencies to give you a complete notification system to keep your staff, faculty and students safe, informed and on schedule.

### Modernize how you communicate

Legacy systems only take you so far. You need to be able to reach not just classrooms, but also reach your entire district.

### Let us share our expertise

Valcom has helped institutions design and implement the most flexible and responsive notification systems available. We will work with you every step of the way!

## HEALTHCARE

### Comply with privacy regulations

Communication is critical to any organization, especially a medical facility, but it doesn't have to be a challenge. With our solutions, you can communicate to multiple departments or issue a targeted emergency message, all while maintaining compliance with privacy regulations.

### Privacy matters

Hospitals, doctor's offices and clinics need a variety of communication tools including overhead paging, visual messaging, emergency mass notification, and remote Valcom IP Emergency Call Stations. Valcom's Spot SoundMasking™ technology can help you to uphold patient confidentiality.

### Let us help you

Discover how Valcom can help navigate through discovering your communication needs to connecting all your systems across multiple areas.

## TRANSPORTATION

### Information transparency is key

Travelers need information. Transportation hubs have a challenging task to communicate to passengers regarding schedules, delays, and it needs to prioritize those messages so they are sent out instantly.

### Safety is everything

A traveler's safety is of high importance. Transportation hubs need to ensure that passengers are kept informed and safe by using voice paging and visual notification systems.

### Let us show you a new way to communicate

Communication systems for transportation hubs can be a challenging venture. But our expertise in designing and integrating systems is unparalleled. With our expertise you have full interoperability of all your systems.



## COMMERCIAL/ INDUSTRIAL

### We speak business

In today's world, the speed of business is perpetually increasing. Every day needs to be as productive as possible. This task can be difficult because not all of your employees can be reached using the one-size-fits-all method.

### Flexibility is key

Every business is unique. Valcom can help design, implement, and quickly deploy voice paging and mass notification systems that maximize existing infrastructure.

### Let us share our experience

Valcom's vast experience in notification technologies like voice paging, message signs, automated shift/break tones and synchronized clocks can help you develop a solution to improve daily operations and be better prepared to handle emergencies.



## RETAIL

### Your success

Being able to communicate with your employees and customers is vital to your business' success. The customer experience goes beyond the interaction between them and your sales staff.

### More than simple paging

Many retailers have incorporated paging speakers into their stores and distribution centers to keep employees and consumers informed, provide an atmosphere of comfort for their customers, and most importantly, to be able to send out real-time information during an emergency situation.

### Let us help you choose

Valcom can help you choose what's good for your facility to offer the best customer experiences as well as help keep your employees and customers safe and informed.



## GOVERNMENT

### Protect those that protect

Communication is the pillar to any organization. Military bases and government facilities are no exception. You have thousands of personnel moving about your facility on any given day; in and out of barracks and offices in constant motion.

### Wide-area coverage

With the transient nature of bases, your communication system needs to instantly reach anyone, anytime, any place!

### Let us help you prepare

Valcom's paging systems offer the reliability and flexibility that military/government facilities need. Our systems can easily integrate with your current phone systems and provide the capability to broadcast audible/visual information over a wide geographical area.

# Our Value-Added Offerings



## Products

- IP PoE Speakers/Horns
- IP PoE LED Signs
- IP Emergency Call Stations
- IP PoE Synchronized Strobes
- NTP Synchronized Clock Systems

## Solutions

- Voice and Text Messages to Cisco, AVAYA and NEC IP Phones
- IP Door Entry Control with Remote Unlock
- 2-Way Intercom with Call from Speaker
- Mass Notification
- Everyday Notifications
- Panic Buttons

Valcom partners with

**AVAYA**  
**DEVCONNECT**  
TECHNOLOGY PARTNER





## Capabilities

Session Initiation Protocol (SIP), FXO and FXS access

Browser based management

Preplanned emergency notifications and instructions

Same time messaging to computer screens, LED signs, E-mail and speakers/horns

Convenient point and click graphical interface

Custom messages in any language

Automated schedules with notifications

PC screen notifications

Remote management and system monitoring

Unlimited system capacity

Large-or small-scale deployment

Interoperability with existing systems

## Services

Design assistance

Expert technical/sales support

Custom speaker colors

## Benefits

No single point of failure

Lowest out-of-box failure rate in the industry

Cost saving retrofit solutions – reuse cable and speakers

Flexible IP solutions – no more “one size fits all”

Rapid deployment – using the existing IP network

# Partner with us

## Competitive advantage

Provide a complete solution

## Value added revenues

Increase profits with desirable upgrades

## Lead the way with innovative solutions

Get compensated for your efforts

## Better complete/converged solutions

Convergence saves money

## Technology you know

IP solutions are already your expertise



# INNOVATION

LIT340

[GLOBAL@VALCOM.COM](mailto:GLOBAL@VALCOM.COM)

1.540.563.2000

[VALCOM.COM](http://VALCOM.COM)

**VALCOM**<sup>®</sup>