



November 2005

In This Issue

Products News

[New VoIP Adapters with DHCP set-up, higher density with many new features!](#)

[Introducing Valcom's new analog and digital clocks](#)
www.valcomclocks.com

[Valcom's Lay-in Ceiling Speaker saves time and labor by eliminating cutting tiles.](#)

Problem Solving Products

[How do I get rid of annoying feedback?](#)

[Can I add Valcom speakers to an old-fashioned 70- volt system?](#)

[How can I adjust my paging system for constantly changing noise levels?](#)

New Trainings

[The Leader In Telephone Integrated Paging Products Is Conducting Product Training Classes](#)

Valcom Paging Tips

Valcom Overhead Loudspeaker Paging is Essential!

Speakerphone paging does not always satisfy a customer's internal communication needs. Add a Valcom System to EVERY PBX proposal.

In a typical business facility, speakerphone paging does not reach into public areas. Phones are usually never located in hallways, production areas and large warehousing environments. So how are employees going to hear important messages if they are not in the vicinity of a telephone?

By adding a Valcom Loudspeaker Paging system to every PBX proposal, you are offering your customer a total communication package. Valcom speakers located in key areas within a building provide better customer response and a safer environment for employees.

Valcom's Overhead Loudspeaker Paging [slick](#) provides details and sales ideas to why an overhead paging system is essential to the efficiency of EVERY business.

Valcom leverages your UTP infrastructure!

MIS and IT managers are continually striving to leverage their UTP investment to provide additional services within the premises. Building sub-systems are migrating towards the use of existing UTP pairs throughout the building for telephones, security cameras, building automation and access controls.

Valcom overhead loudspeaker paging utilizes existing CAT 3/5/6 for easy installation and operation. Valcom paging systems install for less than conventional transformer speakers and amplifier systems saving hundreds – even thousands – of dollars in installation costs. Installation of a Valcom Paging System is as [Easy as 1, 2, 3!](#)

If you no longer want to receive emails that keep you informed about our new products and industry news, [click here](#).

To add/change your email address [click here](#).