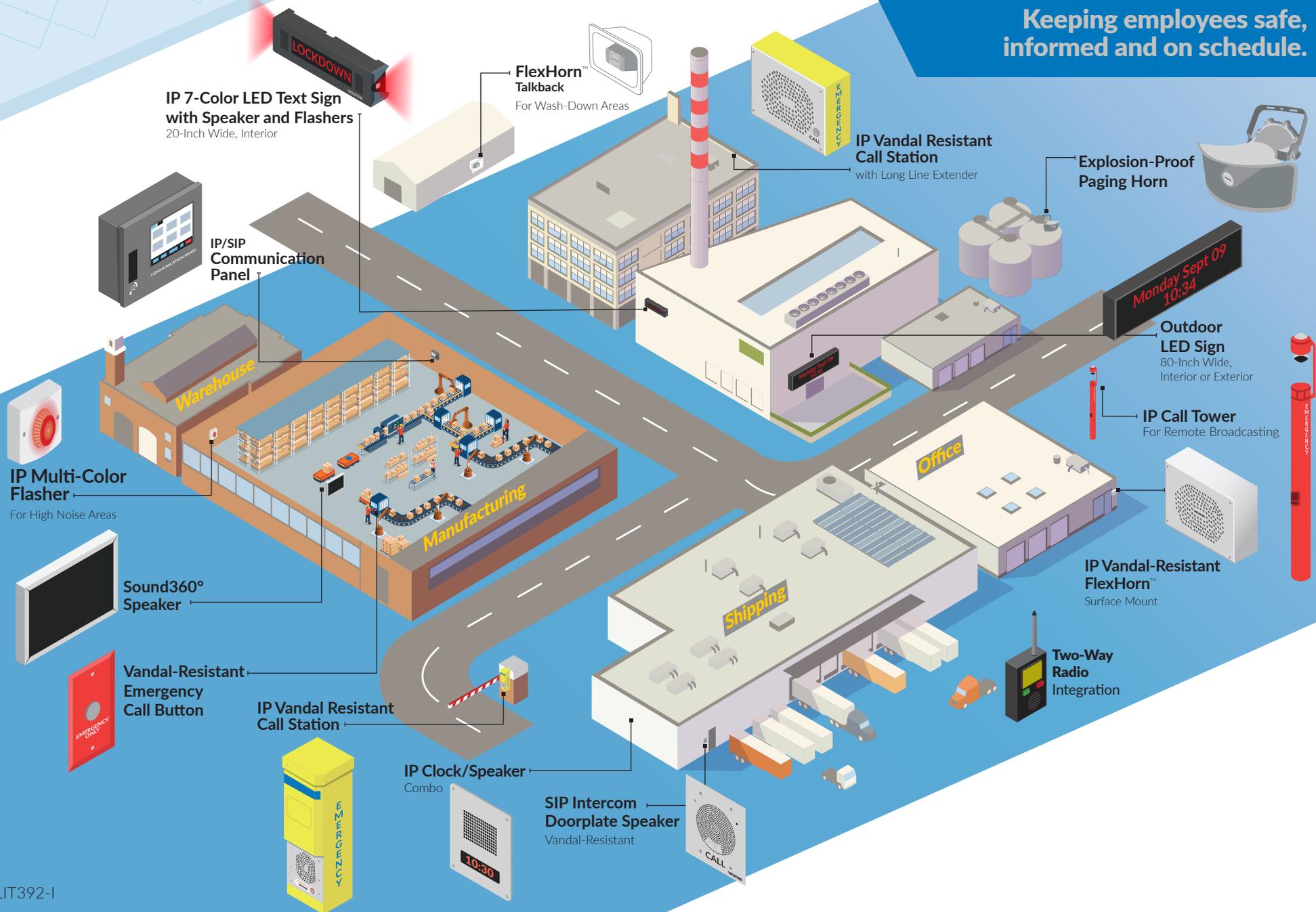


# Industrial Solutions

Keeping employees safe,  
informed and on schedule.



# Industrial Solutions

Valcom is the glue that ties your communication and safety devices together, providing innovative and cost-effective paging, intercom, and visual messaging communication solutions. Valcom provides these services within a single device/system.

With extensive expertise in various notification technologies, we tailor a solution that fits the hustle of manufacturing facilities, warehouses, and mills to ensure everyone remains on schedule, well-informed, and safe.

## On-Premise Alerting Needs

### Daily Communication Needs:

Notify employees of scheduled shift changes/breaks, make quick page announcements to employees/visitors, and play music to improve the work environment.

### Emergency Communication:

Alert employees of severe weather and general emergencies (e.g. hazmat spills).

### Machine Communication:

**PLCs/Ancillary Devices:** Monitor and alert everyone if a machine is over temperature or goes down.

**SCADA Systems:** Build the bridge from a SCADA system to Valcom's communication devices.

**Valcom Communication Protocols:** BACnet/Modbus, Relay Contacts, CAP, API, SNPP, SIP.

### Communication with Existing Security Solutions:

**Access Control:** Automate opening and closing of doors.

**Radio Devices:** Integrate with Two-Way Radio Devices such as Motorola.

**Cameras:** Tie into existing cameras. Valcom works with Omnilert and other AI camera vendors.

**Existing Analog Devices:** Valcom supports hybrid installations.



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## Differentiators:

- Single source for hardware and software.
- Extensive integrations with cameras, security access controls, and existing speakers.
- Easily integrate with cloud-based phone systems (Microsoft® Teams, Zoom®, etc.), fire alarm systems, and integration partners like Everbridge®.
- Activate alerts from multiple sources.
- Vandal-resistant products (IK rated) and weather-resistant products (IPX5 and IP6X rated).
- Best-in-Class Customer Service and Tech Support with a dedicated direct-to-customer Sales Team, based in the USA.
- We manufacture endpoints that support InformaCast® and Intrado Revolution® protocols.
- Valcom's Enterprise Software Solution:

